



inpho!  
Venture Summit  
PHOTONICS AND BEYOND

Sponsoring file \_\_\_\_\_

# INPHO VENTURE SUMMIT

## ABOUT US

The event is co-organised by **ALPHA-RLH**, the French photonics cluster in Nouvelle-Aquitaine, the **SEML-RDL\*** and the **CEA**, the largest government-funded technological research organisation in France.

The Bordeaux region is increasingly recognized as a centre for deep-tech and innovation in France and Europe. Bordeaux is committed to support the growth and impact of photonics in the global economy.

*\*The mission of the SEML RdL is the acquisition, the development, the construction and the management of real properties allowing the establishment of industrial and tertiary companies mainly active in the optics-laser and photonics field.*

## PITCHS



## MEETINGS



## HARD TALKS



# OBJECTIVES



Event dedicated and designed **for investors** supporting the **hardware business**



Event dedicated to facilitate **interaction** between **corporate and investors**



Designed to **support investment** with **concrete discussions**



**High level** and **selectivity**



# INPHO ROUND TABLE AT A GLANCE

## VENTURE CAPITALISTS & CORPORATE FUNDS

IBM Venture Capital Group  
TOTAL Energy Ventures  
WESTERN Digital Capital  
Samsung Ventures  
Nest Ventures  
Arch Venture Partners  
Wellington Partners  
Robert Bosch Venture Capital Group  
Panakes Partners  
Mérieux Développement  
ASTER  
AV8 Ventures  
Benhamou GV  
SuperNova Invest  
Elaia Partners  
360 Capital  
Hardware Club  
BlueOcean Ventures  
European Investment Fund

Quantonation  
Vigo Ventures  
Bambou Capital  
TRUMPF Venture  
Evonik Venture Capital  
BtoV Ventures  
Centrica Ventures  
First Imagine! Ventures  
Sony Innovation  
The Hive  
Capricorn Partners  
Elaia  
Chrysalix VC  
Partech  
Monozukuri Ventures  
...

## CORPORATES

First Solar  
EDF Energies Nouvelles  
PSA Group  
Schneider Electric  
Legrand  
CIENA  
iPhotonix  
IBM  
Vechain  
Alcatel  
Airbus  
Leica  
Forbes  
Karas  
Hamamatsu Photonics  
Johnson&Johnson  
Trumpf  
Atos  
Nokia  
Philips Lighting BV  
Hyundai  
KodakOne  
Alibaba Cloud  
Total

Suez International  
Bosch  
Ericsson  
Mayo Clinic  
AP-HP  
Orange  
Hyundai Cradle  
Airbus DS  
...

## STARTUPS

Cascade  
Twist Bioscience Inc.  
D-Wave  
Poietis  
Insightness  
Aryballe Technologies  
Chronocam  
Damae Medical  
Effect Photonics  
CAILabs  
TeemPhotonics  
SureWash  
Muquans  
UltraSoc  
CryptaLabs  
Aledia  
SavorEat  
Coretigo  
Peers  
Blendid  
EverestLabs  
Circular  
Gelatex  
MakeMyDay

BlueWaveAI  
Lidbot  
Cogito  
Insphero  
nVision Imaging  
Applied Brain Research  
Optinvent  
MEM Computing  
Wormsensing  
Sintratec  
Terakalis  
Flytrex  
...

# KEY FIGURES

2008 - 2020



**+1000**

International Participants

30% France - 40% Reste Europe (UK, All, Suisse, Pol, Esp, It, Lux, Aut, Est, Nor, PB) - 15% (USA, Ca) - 15 % (Israël, Asie du SE)



**+65**

International  
Keynote Speakers



**+90**

VC &  
Corporate funds



**+100**

Selected  
Startups



**+300**

Million  
Raised



**+300**

International  
Articles  
(Forbes, Les Echos,  
Le Parisien, La  
Tribune, ...)

**+6000**

Impression  
Posts Linkedin /  
Twitter

# ADVISORS & INVESTORS



**GEORGE UGRAS**

**CHAIRMAN**

Former @IBM  
Ventures  
Manager @AV8  
Ventures



**ERIC  
BENHAMOU**

Founder & General  
Partner  
@Benhamou  
Global Ventures



**DIETER  
KRAFT**

General Manager  
@Trumpf Venture  
Capital



**JEAN-LOUIS  
MALINGE**

Partner @Arch  
Venture Partner



**FRANÇOIS  
TISON**

General  
Manager @360  
Capital



**CHRISTIAN  
REITBERGER**

Partner  
@Wellington  
Partners



**AYMERIK  
RENARD**

General Partner  
@Hardware Club



**MATHIEU COSTES**

Partner @Airbus  
Venture (tbc)

# MONTHLY TIMELINE



# SCHEDULE INPHO 2018

12:55 PM

 **WELCOME ADDRESS**

**GEORGE UGRAS**

ATPAC VENTURE  
Managing Partner

1:10 PM

**SENSING, DATA,  
AND SO WHAT?**

**MODERATOR**

**JEAN MARC BALLY**

ASTER CAPITAL  
Managing Partner

**THEO MEERT**

JOHNSON & JOHNSON  
Senior Director External Innovation

**OLIVIER BINET**

KAROS  
Co-Founder & CEO

**ALEXIS NORMAND**

WITHINGS  
VP Healthcare

**FRANCESCO BRENNIA**

IBM GLOBAL BUSINESS SERVICES  
Executive Partner

2:00 PM

 **START-UP  
PITCHING SESSION**

2:30 PM

 **VC PITCHING  
SESSION**

3:00 PM

 **COFFEE BREAK**

3:30 PM

**CRAZY TECHNOLOGIES**

**MODERATOR**

**PAUL THURK**

ARCH VENTURE PARTNERS  
Managing Director

**CAILABS  
GLOWEE  
MUQUANS  
INSIGHTNESS  
CELLSEEQ**

4:15 PM

**INVESTMENTS: NEW  
TRENDS IN THE  
HARDWARE INDUSTRY**

**MODERATOR**

**JEAN ROGNETTA**

FORBES MAGAZINE  
Editor in chief

**EMMANUEL DE WATTEVILLE**

BLUEOCEAN VENTURES  
General Partner

**JAN DENECKE**

KODAKONE  
Chief Executive Officer

**AYMERIC RENARD**

HARDWARE CLUB  
General Partner

**DEREK PROUDIAN**

Investor

5:00 PM

**1 TO 1 MEETINGS**

7:30 PM

**COCKTAIL DINNER**

**Cité du vin**

Esplanade de Pontac,  
134 Quai de Bacalan  
33300 Bordeaux

8:30 AM

 **START-UP  
PITCHING SESSION**

9:00 AM

**UBIQUITOUS HIGH  
PERFORMANCE  
COMPUTING... WHY,  
WHERE AND HOW?**

**MODERATOR**

**CHRISTIAN REITBERGER**

Partner  
BTOV

**PHILIPPE DULUC**

ATOS  
CTO Big Data & Security

**NICOLAS LETERRIER**

SCHNEIDER ELECTRIC  
CTO Building & IT

**YANN BARBAUX**

AIRBUS  
Chief Innovation Officer

**MICHEL CUI**

ALIBABA CLOUD EUROPE  
Head Of Mid Market & Internet  
Industry And Benelux Country  
Manager

9:40 AM

 **START-UP  
PITCHING SESSION**

10:00 AM

 **COFFEE BREAK**

10:30 AM

 **VC PITCHING  
SESSION**

10:45 AM

**INDUSTRIAL  
BLOCKCHAIN, WHAT'S  
NEXT?**

**MODERATOR**

**DIETER KRAFT**

TRUMPF VENTURE GMBH  
General Manager

**HANS PETER DAUBEN**

RHEINISCHE FACHHOCHSCHULE  
KÖLN  
Senior Scientific Fellow

**JÉRÔME GRILLÈRES**

VECHAIN  
General Manager Europe

**ERIC BENHAMOU**

BENHAMOU GLOBAL VENTURES  
Founder & General Partner

**JOHN SUH**

HYUNDAI MOTOR COMPANY  
VP & Cradle Director

11:20 AM

 **START-UP  
PITCHING SESSION**

11:50 AM

**THE FUTURE OF  
EU FUNDING FOR  
INNOVATORS**

**JEAN-DAVID MALO**

EUROPEAN COMMISSION  
Director "Open Innovation & Open  
Science", DG Research & Innovation

12:10 AM

 **CONCLUDING  
REMARKS**



**INPHO 2018  
AWARD CEREMONY**

12:30 PM

**1 TO 1 MEETINGS**

2:00 PM

**EUROPEAN PUBLIC  
FUNDING WORKSHOP**

hosted by **Nassima Ferahtia**

DAY 1

DAY 2

# SCHEDULE INPHO 2020 (online)

Jeudi 8 et Vendredi 9 octobre 2020

## **Reinventing the future!**

**What industries will technology displace the most in the next decade?**

avec Geoffrey Moore, Auteur reconnu internationalement sur l'Open Innovation, Nicolas Leterrier, CTO Schneider Electric, Eric Benhamou, CEO Benhamou Global Ventures, George Ugras, General partner AV8 Ventures

## **VCs pitching session**

avec Hardware Club Sony Innovation Fund Quantonation AV8 Ventures Vigo Ventures Bamboo Capital

## **Top 5 promising start-ups pitching session**

- SavorEat
- Coretigo
- Blendid
- Peers
- EverestLabs

Jeudi 15 et Vendredi 16 octobre 2020

## **Going Sustainable?**

**“Citius Altius Fortius”: grooming technology winners to turn the tide and anchor resilient, and sustainable energy systems?**

**Where are the big opportunities in a post COVID world to turn the tide in building resilient and sustainable systems?**

avec Vincent Saubestre, CEO & President Total EP Research & Technology USA, Miguel Angel Sanz, Director of Strategic Development SUEZ International, Dr Peter Lukassen, Circular Economy Manager BOSCH, Dieter Kraft, General Manager Trumpf Venture

## **VCs pitching session**

avec Benhamou Global Ventures TRUMPF Venture Evonik Venture Capital btov Partners Centrica Ventures First Imagine! Ventures Aster

## **Top 5 promising start-ups pitching session**

Avec

- Circular
- Gelatex
- MakeMyDay
- Cipacto
- BluWave-AI
- Lidbot

# SCHEDULE INPHO 2020 (online)

Jeudi 22 et Vendredi 23 octobre 2020

## **Can AI Keep its promise?**

### **Cases studies in Health and Crisis management**

Avec T.M Ravi – Managing Director & Founder The Hive Mallik Tatipamula, CTO Ericsson Suraj Kapa, Director AR/VR Innovation, Mayo Clinic Hans-Peter Dauben, Head of German HTA agency

### **VCs pitching session**

- 360 Capital Partners
- Arch Venture Partners
- Capricorn Partners
- Elaïa
- Chrysalix Venture Capital
- The Hive
- Pure Terra Ventures
- Robert Bosch Venture Capital

### **Top 5 promising start-ups pitching session**

- Cogito
- Insphero
- NvisionImaging
- Applied Brain Research
- Optinvent

Jeudi 29 et Vendredi 30 octobre 2020

## **Data as the new oil?**

### **The future of data, a common good, the new infrastructure?**

### **Where are we going to get the impactful data – phones, enterprise vaults, space?**

avec Mireille Relou, CEO Orange Silicon Valley John Suh, Vice President at Hyundai CRADLE François Lombard, Director of Intelligence business AIRBUS Defence and Space Ludovic Copéré, Director Sony Innovation Fund

### **VCs pitching session**

- Airbus Ventures
- Partech
- Monozukuri Ventures
- European Commission
- Innovacom

### **Top 5 promising start-ups pitching session**

- MEM Computing
- Wormsensing
- EFFECT Photonics
- Sintratec
- Terakalis
- Flytrex

# 2022 BREAKING NEWS

## PROGRAM

### **What keeps you up at night**

Sparing discussion of bankable challenges

### **Start-up pitching session**

3 mn pitch of selected companies - Q&A

### **Investors pitching session**

### **Show room and brokerage**

- One to one meetings
- Visibility of promising companies and technologies

### **Special events**

Bordeaux Grands Crus Classés Tasting  
Private Cruise from Palais de la Bourse to the  
Château Grattequina

## KEY TOPICS

- AI & Data & Ethical AI
- Connectivity
- Cybersecurity
- Semiconductor & Photonics
- Quantum 2.0
- Decarbonation
- ESG
- Production, Lifecycle & Supply Chain
- Exploitation of ressources
- New Space

# ESTIMATED BUDGET FOR THE 2022 EVENT

## EXPENSES

K€ (HT)

<b>External Expenses</b>	<b>256</b>
Marketing	
Communication	
Logistics	
Speaker expenses	

## INCOME

K€ (HT)

<b>ALPHA-RLH</b>	<b>145</b>
<b>CEA</b>	<b>16</b>
<b>Private</b>	<b>95</b>
Registrations	
Sponsoring	

*Estimated budget as at 31/01/2022, subject to change*



## PARTNERS AT A GLANCE



**Ecosystem  
Partners**



**Communication  
Partners**



**Summit  
Partners**



**Industry  
Partners**  
**10 or 20 k€**

# INDUSTRY PARTNERS

INPHO brings

## VISIBILITY

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Reserved space on all promotional documents:

**Posters, leaflets, invitations, entrance tickets, website, booklets**

Participation as a keynote speaker

**(ONLY FOR 20KEUROS)**

## PUBLIC RELATIONS

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Participation @cocktail dinner and networking events

Free pass for employees / customers

Networking with local politicians

## EXTERNAL COMMUNICATION

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Qualified networking with start-ups (start-up scouting)

Connection with "disruptors" expert

(Corporate fund/Accelerator best practices sharing)

*Provisional offer that may be tailored to specific needs.*

# TESTIMONIALS

What our satisfied customers say



## RUPERT SAID

This was the first time I had been to INPHO, but was very impressed by it: the quality of the presenting companies, the calibre of the VCs, the excellent meetings and interactions.



## ANTOINE SAID

I found the INPHO Venture Summit to keep a good balance between pitching and business meetings, presentations were of excellent quality and the brisk pace of the whole event was in tune with the high level of enterprising spirit



## CHRISTIAN SAID

For us, the InPho event was an excellent opportunity to meet investors with a clear focus on the latest and greatest in photonics and hard tech. Plenty of pitches and networking opportunities.



## MICHEL SAID

It is a great place to witness cutting edge technology trends with so many innovative thinkings & crazy ideas and to take advantage of one to one conversation with industry leaders, VCs to move your business forward!



## JOHN SAID

The INHPO Venture Summit had a great mix of venture capitalists, executives, startup founders, research institutes, and government representatives. The summit format and agenda made it easy for me to meet and talk with the other attendees. I was especially glad to see many the startups in the “tough/hard” tech category, which I believe is the foundation for future innovation in other sectors



# THANK YOU


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