

INPHO VENTURE SUMMIT

ABOUT US

The event is co-organised by **ALPHA-RLH**, the French photonics cluster in Nouvelle-Aquitaine, the **SEML-RDL*** and the **CEA**, the largest government-funded technological research organisation in France.

The Bordeaux region is increasingly recognized as a centre for deep-tech and innovation in France and Europe. Bordeaux is committed to support the growth and impact of photonics in the global economy.

*The mission of the SEML RdL is the acquisition, the development, the construction and the management of real properties allowing the establishment of industrial and tertiary companies mainly active in the optics-laser and photonics field.



OBJECTIVES



Event dedicated and designed **for investors** supporting the **hardware business**



Designed to support investment with concrete discussions



Event dedicated to facilitate interaction between corporate and investors



High level and **selectivity**



INPHO ROUND TABLE AT A GLANCE

VENTURE CAPITALISTS & CORPORATE FUNDS

IBM Venture Capital Group TOTAL Energy Ventures WESTERN Digital Capital TRUMPF Venture Samsung Ventures Nest Ventures Arch Venture Partners Wellington Partners

Robert Bosch Venture Capital Group Panakes Partners

Mérieux Développement Elaïa

ASTER

AV8 Ventures Benhamou GV

SuperNova Invest Elaia Partners 360 Capital

Hardware Club

BlueOcean Ventures European Investment

Fund

Quantonation Vigo Ventures Bambou Capital Evonik Venture Capital **BtoV Ventures** Centrica Ventures First Imagine! Ventures Sony Innovation The Hive Capricorn Partners Chrysalix VC Partech

Monozukuri Ventures

CORPORATES

First Solar EDF Energies Nouvelles Bosch PSA Group Schneider Electrics

Learand CIENA

iPhotonix IBM

Vechain

Alcatel Airbus

Leica Forbes Karos

Hamamatsu Photonics Johnson&Johnson

Trumpf Atos

Nokia

Total

Philips Lighting BV

Hyundai KodakOne Alibaba Cloud Suez International

Ericsson Mayo Clinic AP-HP Orange Huundai Cradle

Airbus DS

STARTUPS

Cascade Twist Bioscience Inc.

Aryballe Technologies

Damae Medical

MakeMyDay

Applied Brain

MEM Computing

KEY FIGURES 2008 - 2020



+1000

International Participants

30% France - 40% Reste Europe (UK, All, Suisse, Pol, £sp, It, Lux, <u>Au</u>t, Est, Nor, PB) 15% (USA, Ca) - 15 % (Israël, Asie du SE)



+65

International Keynote Speakers



+90

VC & Corporate funds



+100

Selected Startups



+300

Million Raised



+300

+6000

International Articles (Forbes, Les Echos, Le Parisien, La Tribune, ...)

Impression Posts Linkedin / **Twitter**

ADVISORS & INVESTORS



GEORGE UGRAS
CHAIRMAN
Former @IBM
Ventures
Manager @AV8
Ventures



ERIC
BENHAMOU
Founder & General
Partner
@Benhamou
Global Ventures



DIETER KRAFT General Manager @Trumpf Venture Capital



MALINGE
Partner @Arch
Venture Partner

JEAN-LOUIS



FRANÇOIS TISON General Manager @360 Capital



CHRISTIAN
REITBERGER
Partner
@Wellington
Partners



AYMERIK RENARD General Partner @Hardware Club



Partner @Airbus Venture (tbc)

MATHIEU COSTES

MONTHLY TIMELINE



SCHEDULE INPHO 2018

12:55 PM

welcome address

GEORGE UGRAS

ATPAC VENTURE **Managing Partner**

1:10 PM

SENSING, DATA. AND SO WHAT?

JEAN MARC BALLY

MODERATOR

ASTER CAPITAL **Managing Partner**

THEO MEERT

JOHNSON & JOHNSON Senior Director External Innovation

OLIVIER BINET

KAROS Co-Founder & CEO

ALEXIS NORMAND

WITHINGS **VP Healthcare**

FRANCESCO BRENNA

IBM GLOBAL BUSINESS SERVICES **Executive Partner**

2:00 PM

START-UP PITCHING SESSION

2:30 PM

UC PITCHING SESSION

3:00 PM

COFFEE BREAK

3:30 PM

CRAZY TECHNOLOGIES

MODERATOR PAUL THURK

ARCH VENTURE PARTNERS **Managing Director**

CAILABS GLOWEE MUQUANS INSIGHTNESS **CELLSEEQ**

4:15 PM

INVESTMENTS: NEW TRENDS IN THE HARDWARE INDUSTRY

MODERATOR

JEAN ROGNETTA

FORBES MAGAZINE Editor in chief

EMMANUEL DE WATTEVILLE

BLUEOCEAN VENTURES General Partner

JAN DENECKE

KODAKONE Chief Executive Officer

AYMERIC RENARD

HARDWARE CLUB General Partner

DEREK PROUDIAN Investor

5:00 PM

1 TO 1 MEETINGS

7:30 PM

COCKTAIL DINNER

Cité du vin

Esplanade de Pontac, 134 Quai de Bacalan 33300 Bordeaux



8:30 AM START-UP PITCHING SESSION

9:00 AM

UBIQUITOUS HIGH PERFORMANCE COMPUTING... WHY. WHERE AND HOW?

MODERATOR

CHRISTAN REITBERGER

Partner BTOV

PHILIPPE DULUC

CTO Big Data & Security

NICOLAS LETERRIER SCHNEIDER ELECTRIC

CTO Building & IT

YANN BARBAUX

AIRBUS

Chief Innovation Officer

MICHEL CUI

ALIBABA CLOUD EUROPE

Head Of Mid Market & Internet Industry And Benelux Country Manager

9:40 AM



PITCHING SESSION

10:00 AM



10:30 AM

UC PITCHING

10:45 AM

INDUSTRIAL BLOCKCHAIN. WHAT'S NEXT?

MODERATOR

DIETER KRAFT

TRUMPF VENTURE GMBH General Manager

HANS PETER DAUBEN

RHEINISCHE FACHHOCHSCHULE KÖLN

Senior Scientific Fellow

JÉRÔME GRILLÈRES

VECHAIN

General Manager Europe

ERIC BENHAMOU

BENHAMOU GLOBAL VENTURES

Founder & General Partner

JOHN SUH

HYUNDAI MOTOR COMPANY

VP & Cradle Director

11:20 AM

START-UP PITCHING SESSION

11:50 AM

THE FUTURE OF **EU FUNDING FOR INNOVATORS**

JEAN-DAVID MALO

EUROPEAN COMMISSION

Director "Open Innovation & Open Science", DG Research & Innovation 12:10 AM

CONCLUDING REMARKS

INPHO 2018

AWARD CEREMONY

12:30 PM

1 TO 1 MEETINGS

2:00 PM

EUROPEAN PUBLIC **FUNDING WORKSHOP**

hosted by Nassima Ferahtia





SCHEDULE INPHO 2020 (online)

Jeudi 8 et Vendredi 9 octobre 2020

Reinventing the future!

What industries will technology displace the most in the next decade?

avec Geoffrey Moore, Auteur reconnu internationalement sur l'Open Innovation, Nicolas Leterrier, CTO Schneider Electric, Eric Benhamou, CEO Benhamou Global Ventures, George Ugras, General partner AV8 Ventures

VCs pitching session

avec Hardware ClubSony Innovation Fund Quantonation AV8 Ventures Vigo Ventures Bamboo Capital

Top 5 promising start-ups pitching session

- SavorEat
- Coretigo
- Blendid
- Peers
- EverestLabs

Jeudi 15 et Vendredi 16 octobre 2020

Going Sustainable?

"Citius Altius Fortius": grooming technology winners to turn the tide and anchor resilient, and sustainable energy systems?

Where are the big opportunities in a post COVID world to turn the tide in building resilient and sustainable systems?

avec Vincent Saubestre, CEO & President Total EP Research & Technology USA, Miguel Angel Sanz, Director of Strategic Development SUEZ International, Dr Peter Lukassen, Circular Economy Manager BOSCH, Dieter Kraft, General Manager Trumpf Venture

VCs pitching session

avec Benhamou Global Ventures TRUMPF Venture Evonik Venture Capital btov Partners Centrica Ventures First Imagine! Ventures Aster

Top 5 promising start-ups pitching session

Avec

- Circular
- Gelatex
- MakeMyDay
- Cipacto
- BluWave-Al
- Lidbot

SCHEDULE INPHO 2020 (online)

Jeudi 22 et Vendredi 23 octobre 2020

Can Al Keep its promise?

Cases studies in Health and Crisis management

Avec T.M Ravi – Managing Director & Founder The Hive Mallik Tatipamula, CTO Ericsson Suraj Kapa, Director AR/VR Innovation, Mayo Clinic Hans-Peter Dauben, Head of German HTA agency

VCs pitching session

- 360 Capital Partners
- Arch Venture Partners
- Capricorn Partners
- Elaïa
- Chrysalix Venture Capital
- The Hive
- Pure Terra Ventures
- Robert Bosch Venture Capital

Top 5 promising start-ups pitching session

- Cogito
- Insphero
- NvisionImaging
- Applied Brain Research
- Optinvent

Jeudi 29 et Vendredi 30 octobre 2020

Data as the new oil?

The future of data, a common good, the new infrastructure?

Where are we going to get the impactful data – phones, enterprise vaults, space?

avec Mireille Relou, CEO Orange Silicon Valley John Suh, Vice President at Hyundai CRADLE François Lombard, Director of Intelligence business AIRBUS Defence and Space Ludovic Copéré, Director Sony Innovation Fund

VCs pitching session

- Airbus Ventures
- Partech
- Monozukuri Ventures
- European Commission
- Innovacom

Top 5 promising start-ups pitching session

- MEM Computing
- Wormsensing
- EFFECT Photonics
- Sintratec
- Terakalis
- Flytrex

2022 BREAKING NEWS

PROGRAM

What keeps you up at night

Sparing discussion of bankable challenges

Start-up pitching session

3 mn pitch of selected companies - Q&A

Investors pitching session

Show room and brokerage

- · One to one meetings
- Visibility of promising companies and technologies

Special events

Bordeaux Grands Crus Classés Tasting Private Cruise from Palais de la Bourse to the Château Grattequina

KEY TOPICS

· AI & Data & Ethical AI

Decarbonation

Connectivity

· ESG

Cybersecurity

 Production, Lifecycle & Supply Chain

· Semiconductor &

Photonics

 $\cdot \operatorname{Exploitation} \operatorname{of}$

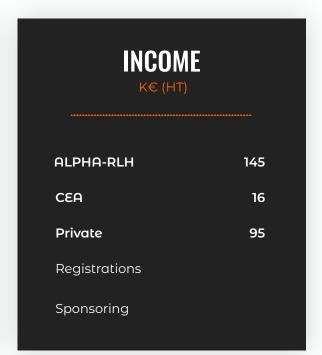
• Quantum 2.0

· New Space

ressources

ESTIMATED BUDGET FOR THE 2022 EVENT





Estimated budget as at 31/01/2022, subject to change

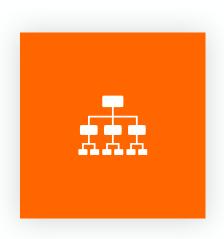


PARTNERS AT A GLANCE









Ecosystem Partners

Communication Partners

Summit Partners

Industry
Partners
10 or 20 k€

INDUSTRY PARTNERS INPHO brings

VISIBILITY

Reserved space on all promotional documents:

Posters, leaflets, invitations, entrance tickets, website, booklets

Participation as a keynote speaker

(ONLY FOR 20KEUROS)

PUBLIC RELATIONS

Participation @cocktail dinner and networking events

Free pass for employees / customers

Networking with local politicians

EXTERNAL COMMUNICATION

Qualified networking with start-ups (start-up scouting)

> Connection with "disruptors" expert

(Corporate fund/Accelerator best practices sharing)

Provisional offer that may be tailored to specific needs.

TESTIMONIALS What our satisfied customers say



RUPFRT SAID

This was the first time I had been to INPHO, but was very impressed by it: the quality of the presenting companies, the calibre of the VCs, the excellent meetings and interactions.



ANTOINE SAID

I found the INPHO Venture Summit to keep a good balance between pitching and business meetings, presentations were of excellent quality and the brisk pace of the whole event was in tune with the high level of enterprising spirit



CHRISTIAN SAID

For us, the InPho event was an excellent opportunity to meet investors with a clear focus on the latest and greatest in photonics and hard tech. Plenty of pitches and networking opportunities.



MICHEL SAID

It is a great place to witness cutting edge technology trends with so many innovative thinkings & crazy ideas and to take advantage of one to one conversation with industry leaders, VCs to move your business forward!



JOHN SAID

The INHPO Venture Summit had a great mix of venture capitalists, executives, startup founders, research institutes, and government representatives. The summit format and agenda made it easy for me to meet and talk with the other attendees. I was especially glad to see many the startups in the "tough/hard" tech category, which I believe is the foundation for future innovation in other sectors

